

Experience the convenience of online proposal/bid submission. Eliminate errors and omissions while you save time, money and paper.



# How do vendors like you submit bids online?

**Vendors** use the Bid Express® service to submit bids/proposals, eliminating the expense and hassle of paperwork and travel. The service does all computations and alerts you to errors and omissions, producing virtually error-free proposals. You can:

- Quickly find opportunities by agency or by NIGP code
- Prepare and send a web-based, sealed, secure proposal
- Electronically verify bid bonds via S2000, Inc. and InSure Vision Technologies, LLC.
- Submit and resubmit proposals up until the bid opening time
- View documents online, including plans
- View apparent results as soon as they are posted
- Choose to pay-per-solicitation, or subscribe for unlimited bidding and notifications
- Do more for FREE: free registration, free document viewing and free support

You use a web browser to prepare and electronically sign proposals/bids and submit them over the Internet using the Bid Express service. There is no need to print proposals on paper or compute costs by hand. Bids are encrypted and, once submitted, held in a secure electronic "lockbox," inaccessible to any parties, including the agency and the Bid Express team, until the official bid opening time. You don't need to pay exorbitant fees - a flat fee per bid is all it takes, and it is comparable to paying for a delivery service. There is no charge for training and free customer support is available by phone and email.

### **i** Why choose Info Tech, Inc. for bidding?

- Our bidding services have been in operation since 1997 with 99.97% uptime
- We have processed more than 330,000 bids worth more than \$1 trillion
- We use **secure encryption and lockbox technology** to ensure bids are safe

**REGISTER FOR** FREE TODAY and reduce your time spent looking for work. Browse solicitations anytime and only bid on the ones you want, all while knowing that your bids are safe and secure. For more information and to register, visit **bidexpress.com**.

# **Common questions about Internet bidding**

The **Bid Express service** provides safe, secure Internet bidding for vendors and owner-agencies, offering unmatched convenience and efficiency. The Bid Express service helps ensure that your bid is accurate and complete every time.

Unsure if you want to take the next step? If any of these questions sound familiar, it's time to take another look:

### "Can I trust bidding over the Internet?"

Info Tech has been providing Internet bidding services since 1997. In that time, there have been no break-ins or lost bids. All bids are protected by strong encryption techniques and a secure electronic lockbox, so only you can read it up until the bid opening time.

#### "How will paying to submit a bid online save me money?"

Bidders using the Bid Express service have been saving time and money for years by responding to bids online. Eliminate travel costs (gas, tolls, hotel, food), delivery costs (overnight delivery service/courier), and on-the-clock employee pay associated with driving in bids/proposals and attending bid openings. Eliminate time checking math, completeness, and the time spent preparing a paper bid. Calculate your savings using our vendor ROI calculator (**bidexpress.com/resources**) to see for yourself. The benefits of using the service far outweigh the cost of an online bid submission.

#### "Why is bidding online better than paper and spreadsheets?"

Although using paper or spreadsheets to prepare and submit bids may seem more comfortable and familiar, these traditional tools make it easy to overlook a costly mistake. Adding numbers over and over again means trouble, and when item prices change at the last minute, it is difficult to be sure if your changes carry across in all places. With one small error, your whole profit can be lost. The Bid Express service has extensive error checking built in. Simple messages tell you if information has been omitted, ensuring a complete bid. Unlike spreadsheets, it is a bidding tool specifically designed for your projects.

### "I bid infrequently, so why should I bid online?"

Even if you just bid a few times a year, the Bid Express service is worth it. When you register for free, you instantly have access to all available solicitations that are hosted on the service. There are two pricing options provided, so whether your company responds to one solicitation or many, you benefit. For infrequent bidding, a pay-per-solicitation option is available.

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